

# I-AM REWARDS PROGRAM

(Individuals – Advancing Membership)

## ATTENTION

### Individuals of APSA of IL Member Companies

#### **RECRUIT New Members and GET PAID with I-AM REWARDS**

The APSA of Illinois I-AM REWARDS Program allows existing APSA of Illinois member individuals to earn an unlimited amount of cash for recruiting new members between now and September 30, 2010.

**All participating APSA of Illinois member individuals will be awarded a \$50 Visa Gift Card for every new member company recruited.**

### HOW IT WORKS

1. Recruiting Individuals must work for a member company of APSA of Illinois.
2. Recruiting individuals can recruit any company to join APSA of Illinois that qualifies for Regular or Associate membership as described on the application.
3. For every new member an existing member individual recruits, the individual will receive a \$50 Visa Gift Card.
4. Each new recruited member or the recruiting individual must turn in a completed APSA of Illinois I-AM REWARDS Membership Form.
  - a. The APSA of Illinois I-AM REWARDS Membership Form must be turned in prior to September 30, 2010.
  - b. The Date of Membership of the new member is the date the member application along with their membership dues payment is received at the APSA of Illinois office.
5. Each new recruited member must pay for a full year membership dues.
6. Upon confirmation and payment of the new membership, a \$50 Visa Gift Card will be issued to the recruiting individual.
7. There is no limit to the number of \$50 Visa Gift Cards an APSA of Illinois recruiting individual may receive.
8. The Visa Gift Cards are non-transferable.





## The Automotive Parts and Service Association

**(APSA of Illinois)** is the state's leading trade association advocating for businesses and individuals involved in the automotive aftermarket industry. APSA of Illinois works to promote a business-friendly environment while maintaining the highest ethical standards. Members, including retailers, distributors, repair facilities and machine shops, are provided the tools and support they need to grow their business, and meet their customers' needs.

By bringing together the leaders in the automotive aftermarket, APSA of Illinois has formed a powerful alliance to fight for the rights and needs of all of our members. A dedicated and responsive staff represents this alliance by providing members with a strong voice in the halls of government. When regulatory issues arise, APSA of Illinois works to find solutions.

### Networking Opportunities

Personal networking is one of the most effective ways for individuals to grow their businesses and advance their careers. APSA of Illinois members can leverage the expertise and experience of industry leaders through regional and national meetings, and obtain access to member contact information and other networking opportunities. We provide a trusted environment, free of undue marketing influences, where members can develop mutually beneficial relationships with peers and potential partners.

With membership starting at \$200 per year, less than \$17 per month, your business can't afford not to join the Association. Contact APSA of Illinois today to discover how our programs will save you money every month. 1-800-369-2964 or 217-786-2850



### Services

APSA of Illinois offers a wide-range of services to assist our members in meeting the day-to-day demands of running a business. We're proud to be able to offer them affordable options on financial, administrative and legal services, including but no limited to the following:

- Business Basics - Industry-specific forms and other related products
- Business Insurance
- 401(k) Solutions
- Credit Card Processing
- Debt Collection
- Legal Representation
- Long Distance Service
- Scholarship Program
- Superfleet Gas Card
- WEB Connect

### Legislative Services

A strong association must have a strong governmental presence. Our presence at the Capitol ensures that our members' concerns are heard on the critical issues that affect them.

- APSA of Illinois is represented at the State Capitol by two registered lobbyists working on behalf of our members and the industry.
- We remain current on pending legislative matters; provide information to key decision-makers as they consider legislation and to rule makers who determine how the legislation will be implemented.
- When advantageous, we form coalitions with other groups to advance common initiatives.
- In addition to our lobbying efforts, we keep our members up-to-date on current and pending legislation through regular updates that explain the effects the laws will have on their businesses.
- We also serve as a liaison with regulatory agencies to help ease compliance burdens.

6450 S 6th Street Rd, Springfield, IL 62712-6818

Telephone: 1-800-369-2964 or 217-786-2850 • Email: <mailto:info@apsail.com>

[www.apsail.com](http://www.apsail.com)



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(Individuals – Advancing Membership)



## Membership Application

### Step 1

Company: \_\_\_\_\_ DBA Name: \_\_\_\_\_

\_\_\_\_\_  
(Street Address) (City) (State) (Zip)

\_\_\_\_\_  
(Mailing Address) (City) (State) (Zip)

( ) \_\_\_\_\_ ( ) \_\_\_\_\_ \_\_\_\_\_  
(Phone) (Fax) (Owner/Company Email)

\_\_\_\_\_ WWW \_\_\_\_\_  
(County) (web site) (Owner/President)

\_\_\_\_\_ (Key Contact Name & Title) \_\_\_\_\_ (Email)

**Total # of Employees** \_\_\_\_\_  
(Include all, part-time employees under 30 hours as 1/2 employee employee)

**Total # of Locations** \_\_\_\_\_  
(Please list branch information on back of application)

✓	Membership Class	# of Employees	Dues
		<b>Regular</b>	
	CLASS A	1 - 3	\$200
	CLASS B	4 - 7	\$300
	CLASS C	8 - 12	\$400
	CLASS D	13 - 20	\$500
	CLASS E	21 - 50	\$600
	CLASS F	51 - 100	\$725
	CLASS G	101 - 200	\$850
	CLASS H	201 - 400	\$1,000
	CLASS I	401 - 800	\$2,000
	CLASS J	801 +	\$4,000
<b>Associates</b>			
	CLASS R	ALL	\$250
<b>Education</b>			
	CLASS L	ALL	\$40

### Step 2

### Membership Classification

(choose one of the following)

- Regular** Any business or individual whose place of business is within the State of Illinois, and whose business is engaged primarily in selling motor vehicle aftermarket parts, accessories, equipment or materials and who buys and sells through legitimate channels in accordance with the established usage of the trade, **or who provides motor vehicle aftermarket service to the consumer.**

(Please designate an operation type below)

- Collision Repair     Machine Shop     Parts Jobber  
 PBE Jobber     Repair Facility     Warehouse  
 Truck Parts & Equipment

- Associate** Any business or individual **who renders a service to the aftermarket industry.**

- Education** An individual who serves as an instructor in any related motor vehicle aftermarket course at a college or a training facility.

### Step 3

### Affiliated With

(please mark all that apply)

- |                                     |   |   |
|-------------------------------------|---|---|
| <input type="checkbox"/> AIM/CMB    | <input type="checkbox"/> APA            | <input type="checkbox"/> APPI             |
| <input type="checkbox"/> AUTO PRIDE | <input type="checkbox"/> AUTO VALUE     | <input type="checkbox"/> BUMPER TO BUMPER |
| <input type="checkbox"/> CARQUEST   | <input type="checkbox"/> ELITE AUTO MFG | <input type="checkbox"/> HAD              |
| <input type="checkbox"/> IAPA       | <input type="checkbox"/> KOI            | <input type="checkbox"/> NAPA             |
| <input type="checkbox"/> O'REILLY   | <input type="checkbox"/> PARTS PLUS     | <input type="checkbox"/> PRONTO           |
| <input type="checkbox"/> RMP        | <input type="checkbox"/> TRUCK PRIDE    | <input type="checkbox"/> TRU-STAR         |
| <input type="checkbox"/> UNI-SELECT | <input type="checkbox"/> Other: _____   | <input type="checkbox"/> No Affiliation   |



I-AM Rewards Recruiter: \_\_\_\_\_  
 Home Address: \_\_\_\_\_ City: \_\_\_\_\_  
 Zip: \_\_\_\_\_ Phone: ( ) \_\_\_\_\_  
 Company & Location: \_\_\_\_\_

**Step 4** **AAIA Complimentary Membership Eligibility**  
 Gross Volume Sales  
 Over \$2.5 million     Under \$2.5 million

To receive a complimentary membership in AAIA, your annual Gross Volume Sales must be under \$2.5 million. For more information, go to [www.aftermarket.org](http://www.aftermarket.org).

**Step 5** **Association Policies & Terms**  
 Membership dues are payable upon receipt of invoice. All charges for business services are payable in full upon receipt of invoice. Delinquent accounts (business services only) will be assessed a 1.5% service charge per month (18% annual) on the unpaid balance.

Applicant agrees to abide by the bylaws of APSA of Illinois, thereby, through friendly teamwork to have active participation in the affairs of our industry as well as share in the programs and services of the Association. By providing a fax number and email address you are agreeing to receive fax and emails from the association that may contain a message of a commercial nature.

**I understand and accept the above terms**

\_\_\_\_\_

**Signature required**

**Step 6** **Payment**

Dues Payment	\$ _____
APSA of IL PAC	\$ _____ (voluntary)
RSMF Scholarship Program	\$ _____ (voluntary)
Total Amount Paid	\$ _____

Refer to front page of application for membership dues amounts

(Please designate whether to receive annual or quarterly membership dues billing)  
 Annual     Quarterly

**Optional Step 7** For your convenience, we accept the following credit cards

VISA     MasterCard

Card # \_\_\_\_\_

Exp. Date (Required): \_\_\_\_/\_\_\_\_/\_\_\_\_ Amount: \_\_\_\_\_

\_\_\_\_\_

Cardholder

\_\_\_\_\_

Authorized Signature (Required)

**Step 8** **Branch Locations**

Branch Name \_\_\_\_\_

Contact \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Email \_\_\_\_\_

Branch Name \_\_\_\_\_

Contact \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Email \_\_\_\_\_

Branch Name \_\_\_\_\_

Contact \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Email \_\_\_\_\_

(Please attach a separate sheet if more space is needed)

**Sponsor** \_\_\_\_\_

**Company** \_\_\_\_\_

A copy of our report filed with the State Board of Elections is (or will be) available for purchase from the State Board of Elections, Springfield, IL 62704

Pursuant to I R C , Section 162 (e) and 6033 (e) it is estimated that 10% of the membership dues amount is non-deductible for income tax purposes

Contributions or gifts to APSA of Illinois are not deductible as charitable contributions for Federal Income Tax purposes except contributions made to the Ralph Silverman Memorial Foundation Student Loan/Scholarship Program

**FOR OFFICE USE ONLY**

Approved     Rejected    Date \_\_\_\_\_    Rep/Agent \_\_\_\_\_

Executive Vice President : \_\_\_\_\_    Amount Paid: \_\_\_\_\_    Check Number \_\_\_\_\_